

INTRODUCTION TO CANADIAN NATURAL GAS MARKETING

presented by

Phoenix Energy Marketing Consultants Inc.

at

The Conference Room (2nd floor) of the Place 800 Building
(800 - 6 Avenue SW, Calgary, AB)

on

April 17-18, 2018

COURSE OUTLINE

DAY ONE

Tuesday – April 17, 2018

	Registration & Continental Breakfast	(7:30-8:00)
1)	Welcome & Introductions <i>Dave Maffitt, President, Phoenix Energy Marketing Consultants</i>	(8:00-8:10)
2)	“Basic Concepts, Terminology & Operational Fundamentals” <i>Jim Pearson, Senior Associate, Phoenix Energy Marketing Consultants</i>	(8:10-9:00)
3)	“Gas Reserves, Production & Consumption Fundamentals” <i>Jim Pearson, Senior Associate, Phoenix Energy Marketing Consultants</i>	(9:00-9:45)
	BREAK	(9:45-10:00)
4)	“Regulation of Canadian Natural Gas” <i>Jim Pearson, Senior Associate, Phoenix Energy Marketing Consultants</i>	(10:00-11:00)
5)	“Gas Purchase Contracts” <i>Janice Kowch, Principle, Kowch & Associates Consulting Ltd.</i>	(11:00-12:00)
	LUNCH	(12:00-1:00)
6)	“Gas Pricing Fundamentals” <i>Dave Maffitt, President, Phoenix Energy Marketing Consultants</i>	(1:00-2:00)
7)	“Overview of Gas Pipeline Systems & Contracts for Service” <i>Andrew Ilnycky, President, Ilnycky Consulting Ltd.</i>	(2:00-3:15)
	BREAK	(3:15-3:30)
8)	“LNG” <i>Andrew Ilnycky, President, Ilnycky Consulting Ltd.</i>	(3:30-4:20)

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	Continental Breakfast	(7:30-8:00)
9)	“Gas Management Systems” <i>Cheryl Goodwin</i>	(8:00-8:45)
10)	“Energy Markets” <i>Greg Baden, President, BECL & Associates</i>	(8:45. 9:45)
	BREAK	(9:45-10:45)
11)	“TransCanada Pipelines Presentation” <i>Scott Yule, Manager, Markets, TransCanada Pipelines</i>	(10:00-12:15)
	LUNCH	(12:15-1:15)
12)	“Electronic Trading Systems” <i>Dave Maffitt, President, Phoenix Energy Marketing Consultants</i>	(1:15-2:00)
13)	“Credit Risk Management” <i>Doug Anderson, President, Credit Risk Solutions Ltd.</i>	(2:00-3:00)
	BREAK	(3:00–3:15)
14)	“Price Risk Management” <i>Dave Maffitt, President, Phoenix Energy Marketing Consultants</i>	(3:15. 4:20)
15)	Speaker Biographies	
16)	Book List	
17)	Gas Pipeline System Maps	